

JAMES RIVER ASSOCIATION

FINANCIAL STATEMENTS

YEARS ENDED JUNE 30, 2021 AND 2020

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HARRIS, HARDY & JOHNSTONE, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT

Board of Directors
James River Association
Richmond, Virginia

Report on the Financial Statements

We have audited the accompanying financial statements of James River Association (the "Association") (a nonprofit organization), which comprise the statements of financial position as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

The Association's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of James River Association as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplemental schedule of expenditures of federal awards for the year ended June 30, 2021, as required by Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated November 8, 2021, on our consideration of James River Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering James River Association's internal control over financial reporting and compliance.

Harris, Hardy & Johnstone, P.C.

Richmond, Virginia
November 8, 2021

JAMES RIVER ASSOCIATION

STATEMENTS OF FINANCIAL POSITION

JUNE 30, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
ASSETS		
Cash	\$ 1,056,971	\$ 831,557
Contributions receivable	2,197,254	1,644,345
Investments, operations	217,843	216,905
Prepaid expenses	28,025	33,817
Land, buildings, and equipment, net	1,074,436	706,848
Deposits	325	8,948
Investments, endowment and long-term	1,642,756	1,324,399
	<u>\$ 6,217,610</u>	<u>\$ 4,766,819</u>
 LIABILITIES AND NET ASSETS		
 LIABILITIES		
Accounts payable	<u>\$ 496,138</u>	<u>\$ 92,507</u>
 NET ASSETS		
Without donor restrictions	2,013,326	1,765,693
With donor restrictions	<u>3,708,146</u>	<u>2,908,619</u>
 TOTAL NET ASSETS	<u>5,721,472</u>	<u>4,674,312</u>
	<u>\$ 6,217,610</u>	<u>\$ 4,766,819</u>

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2021

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Support			
Contributions			
Individuals	\$ 321,420	\$ -	\$ 321,420
Corporations and foundations	662,029	43,793	705,822
Core grants	1,318,540	919,681	2,238,221
Capital campaign	-	995,401	995,401
Total Support	<u>2,301,989</u>	<u>1,958,875</u>	<u>4,260,864</u>
Special Events			
Special event revenue	4,140	-	4,140
Less: Direct benefits to donors	(4,488)	-	(4,488)
Net Support from Special Events	<u>(348)</u>	<u>-</u>	<u>(348)</u>
Program Services Revenue			
Fees for services	94,241	-	94,241
Other Revenues, Gains and (Losses)			
Investment return, net	29,639	343,345	372,984
PPP grant	-	-	-
Other revenue	2,502	-	2,502
Total Other Revenues, Gains and (Losses)	<u>32,141</u>	<u>343,345</u>	<u>375,486</u>
Net Assets Released from Restrictions			
Satisfaction of program restrictions	1,143,884	(1,143,884)	-
Expiration of time restrictions	305,121	(305,121)	-
Appropriation from donor endowment and subsequent satisfaction of any related donor restrictions	53,688	(53,688)	-
Total Net Assets Released from Restrictions	<u>1,502,693</u>	<u>(1,502,693)</u>	<u>-</u>
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	<u>3,930,716</u>	<u>799,527</u>	<u>4,730,243</u>
EXPENSES			
Program Services			
Advocacy	380,842	-	380,842
Awareness	169,860	-	169,860
Action	1,595,322	-	1,595,322
Appreciation	714,887	-	714,887
Total Program Services	<u>2,860,911</u>	<u>-</u>	<u>2,860,911</u>
Management and General	366,983	-	366,983
Fundraising	455,189	-	455,189
TOTAL EXPENSES	<u>3,683,083</u>	<u>-</u>	<u>3,683,083</u>
CHANGE IN NET ASSETS			
NET ASSETS, beginning of year	1,765,693	2,908,619	4,674,312
NET ASSETS, end of year	<u>\$ 2,013,326</u>	<u>\$ 3,708,146</u>	<u>\$ 5,721,472</u>

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

STATEMENT OF ACTIVITIES

YEAR ENDED JUNE 30, 2020

	Without Donor Restrictions	With Donor Restrictions	Total
REVENUES, GAINS, AND OTHER SUPPORT			
Support			
Contributions			
Individuals	\$ 732,910	\$ 84,500	\$ 817,410
Corporations and foundations	484,333	177,124	661,457
Core grants	1,572,372	42,963	1,615,335
Capital campaign	-	1,252,877	1,252,877
Total Support	<u>2,789,615</u>	<u>1,557,464</u>	<u>4,347,079</u>
Special Events			
Special event revenue	6,300	-	6,300
Less: Direct benefits to donors	(11,507)	-	(11,507)
Net Support from Special Events	<u>(5,207)</u>	<u>-</u>	<u>(5,207)</u>
Program Services Revenue			
Fees for services	184,324	-	184,324
Other Revenues, Gains and (Losses)			
Investment return, net	40,028	(56,416)	(16,388)
PPP grant	282,500	-	282,500
Other revenue	1,857	-	1,857
Total Other Revenues, Gains and (Losses)	<u>324,385</u>	<u>(56,416)</u>	<u>267,969</u>
Net Assets Released from Restrictions			
Satisfaction of program restrictions	128,103	(128,103)	-
Expiration of time restrictions	-	-	-
Appropriation from donor endowment and subsequent satisfaction of any related donor restrictions	49,016	(49,016)	-
Total Net Assets Released from Restrictions	<u>177,119</u>	<u>(177,119)</u>	<u>-</u>
TOTAL REVENUES, GAINS, AND OTHER SUPPORT	<u>3,470,236</u>	<u>1,323,929</u>	<u>4,794,165</u>
EXPENSES			
Program Services			
Advocacy	355,328	-	355,328
Awareness	134,359	-	134,359
Action	915,155	-	915,155
Appreciation	771,382	-	771,382
Total Program Services	<u>2,176,224</u>	<u>-</u>	<u>2,176,224</u>
Management and General	437,564	-	437,564
Fundraising	419,681	-	419,681
TOTAL EXPENSES	<u>3,033,469</u>	<u>-</u>	<u>3,033,469</u>
CHANGE IN NET ASSETS			
NET ASSETS, beginning of year	1,328,926	1,584,690	2,913,616
NET ASSETS, end of year	<u>\$ 1,765,693</u>	<u>\$ 2,908,619</u>	<u>\$ 4,674,312</u>

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2021

	Program Services				Total Program Services	Management and Fundraising		Total
	Advocacy	Awareness	Action	Appreciation		General	Fundraising	
Salaries and wages	\$ 245,209	\$ 108,573	\$ 329,413	\$ 396,996	\$ 1,080,191	\$ 220,477	\$ 268,313	\$ 1,568,981
Payroll taxes	18,370	8,211	24,682	29,988	81,251	14,994	19,584	115,829
Employee benefits	26,340	7,807	42,678	28,538	105,363	33,958	19,083	158,404
	<u>289,919</u>	<u>124,591</u>	<u>396,773</u>	<u>455,522</u>	<u>1,266,805</u>	<u>269,429</u>	<u>306,980</u>	<u>1,843,214</u>
Programs	16,350	-	743,699	114,958	875,007	-	-	875,007
Professional fees	30,790	1,979	306,989	3,174	342,932	22,988	88,000	453,920
Program supplies	14,019	-	103,638	27,641	145,298	-	-	145,298
Occupancy	9,707	4,651	14,236	31,003	59,597	14,886	9,301	83,784
Printing, publications, and advertising	-	28,995	2,246	3,149	34,390	1,077	33,049	68,516
Depreciation and amortization	6,314	-	7,191	40,771	54,276	7,021	-	61,297
Insurance	-	-	-	11,517	11,517	29,145	-	40,662
Travel and meals	1,050	391	9,787	9,057	20,285	338	2,256	22,879
Technology	257	2,598	1,311	3,129	7,295	8,920	3,559	19,774
Postage and office	72	3,297	775	718	4,862	4,437	6,359	15,658
Staff development	1,507	345	2,416	3,661	7,929	3,772	1,054	12,755
Dues and subscriptions	7,153	2,277	501	522	10,453	963	350	11,766
Meetings - Board/committees	313	110	1,637	1,708	3,768	2,339	3,016	9,123
Repairs and maintenance	1,755	-	2,215	4,487	8,457	430	-	8,887
Taxes, fees, and licenses	1,636	176	1,908	3,391	7,111	658	-	7,769
Bank charges	-	-	-	479	479	580	5,753	6,812
Other	-	450	-	-	450	-	-	450
TOTAL EXPENSES	<u>380,842</u>	<u>169,860</u>	<u>1,595,322</u>	<u>714,887</u>	<u>2,860,911</u>	<u>366,983</u>	<u>459,677</u>	<u>3,687,571</u>
Direct benefits to donors	-	-	-	-	-	-	(4,488)	(4,488)
PER STATEMENT OF ACTIVITIES	<u>\$ 380,842</u>	<u>\$ 169,860</u>	<u>\$ 1,595,322</u>	<u>\$ 714,887</u>	<u>\$ 2,860,911</u>	<u>\$ 366,983</u>	<u>\$ 455,189</u>	<u>\$ 3,683,083</u>

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

STATEMENT OF FUNCTIONAL EXPENSES

YEAR ENDED JUNE 30, 2020

	Program Services				Total Program Services	Management and General		Fundraising	Total
	Advocacy	Awareness	Action	Appreciation					
Salaries and wages	\$ 231,458	\$ 96,941	\$ 292,576	\$ 456,182	\$ 1,077,157	\$ 191,335	\$ 210,132	\$ 1,478,624	
Payroll taxes	16,924	7,103	21,225	33,729	78,981	16,931	9,152	105,064	
Employee benefits	21,509	1,839	24,758	25,115	73,221	21,915	9,743	104,879	
	<u>269,891</u>	<u>105,883</u>	<u>338,559</u>	<u>515,026</u>	<u>1,229,359</u>	<u>230,181</u>	<u>229,027</u>	<u>1,688,567</u>	
Programs	12,855	-	349,782	72,702	435,339	24,057	-	459,396	
Professional fees	37,662	515	42,376	600	81,153	18,944	157,998	258,095	
Program supplies	4,147	-	141,565	34,311	180,023	-	-	180,023	
Depreciation and amortization	16,785	5,792	10,826	65,280	98,683	21,986	-	120,669	
Occupancy	1,675	85	8,243	26,387	36,390	44,815	480	81,685	
Insurance	-	-	-	5,959	5,959	58,406	-	64,365	
Printing, publications, and advertising	271	7,846	2,964	8,918	19,999	2,410	14,169	36,578	
Travel and meals	1,229	3,656	9,014	16,604	30,503	405	2,421	33,329	
Postage and office	1,869	6,736	1,137	1,368	11,110	6,873	14,893	32,876	
Meetings - Board/committees	2,494	-	5,013	3,974	11,481	8,028	5,671	25,180	
Bank charges	-	-	-	1,141	1,141	11,056	2,755	14,952	
Staff development	1,037	-	2,862	7,111	11,010	2,433	-	13,443	
Technology	284	1,863	381	687	3,215	6,851	2,550	12,616	
Repairs and maintenance	1,550	1,700	1,487	6,118	10,855	-	-	10,855	
Taxes, fees, and licenses	777	10	830	3,860	5,477	1,090	107	6,674	
Dues and subscriptions	2,802	273	116	465	3,656	29	760	4,445	
Other	-	-	-	871	871	-	357	1,228	
TOTAL EXPENSES	<u>355,328</u>	<u>134,359</u>	<u>915,155</u>	<u>771,382</u>	<u>2,176,224</u>	<u>437,564</u>	<u>431,188</u>	<u>3,044,976</u>	
Direct benefits to donors	-	-	-	-	-	-	(11,507)	(11,507)	
PER STATEMENT OF ACTIVITIES	<u>\$ 355,328</u>	<u>\$ 134,359</u>	<u>\$ 915,155</u>	<u>\$ 771,382</u>	<u>\$ 2,176,224</u>	<u>\$ 437,564</u>	<u>\$ 419,681</u>	<u>\$ 3,033,469</u>	

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

STATEMENTS OF CASH FLOWS

YEARS ENDED JUNE 30, 2021 AND 2020

	<u>2021</u>	<u>2020</u>
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 1,047,160	\$ 1,760,696
Adjustments to reconcile change in net assets to net cash provided by operating activities		
Interest and dividends restricted for reinvestment	(938)	(1,127)
Depreciation and amortization	61,297	120,669
Other revenue restricted to Paycheck Protection Program	-	(282,500)
(Increase) decrease in		
Accounts receivable	-	600
Contributions receivable	(552,909)	(1,485,814)
Prepaid expenses	5,792	64,253
Deposits	8,623	(8,698)
Increase (decrease) in		
Accounts payable	403,631	(54,222)
NET CASH PROVIDED BY OPERATING ACTIVITIES	<u>972,656</u>	<u>113,857</u>
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of land, buildings, and equipment	(428,885)	(67,666)
Realized gains on investments, endowment and long-term	(156,938)	(20,851)
Unrealized (gains) losses on endowment and long-term investments	(186,407)	77,267
Reinvestment in investments, endowment and long-term	24,988	24,596
NET CASH PROVIDED BY (USED IN) INVESTING ACTIVITIES	<u>(747,242)</u>	<u>13,346</u>
CASH FLOWS FROM FINANCING ACTIVITIES		
Other revenue restricted to Paycheck Protection Program	-	282,500
NET CASH PROVIDED BY INVESTING ACTIVITIES	<u>-</u>	<u>282,500</u>
NET INCREASE IN CASH	225,414	409,703
CASH, beginning of year	<u>831,557</u>	<u>421,854</u>
CASH, end of year	<u><u>\$ 1,056,971</u></u>	<u><u>\$ 831,557</u></u>

See Independent Auditor's Report and Notes to Financial Statements

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

The James River Association (the "Association") is a Virginia nonprofit organization dedicated to the preservation and conservation of the James River. The stated mission of the Association is to be a guardian of the James River. The Association operates four principal programs: Advocacy, Awareness, Action, and Appreciation.

Program Description

Advocacy - To achieve policy changes that drive actions needed to protect the James and connect people to it.

Awareness - To ensure all watershed residents know their connection to the James and their role in protecting it.

Action - To engage partners and members to put projects on the ground that protect the James and connect people to it.

Appreciation - To ensure everyone has a personal connection to the James and is inspired to do their part.

Summary of Significant Accounting Policies

The Association prepares its financial statements in accordance with accounting principles generally accepted in the United States of America for nonprofit entities. The significant accounting and reporting policies used by the Association are described subsequently to enhance the usefulness and understandability of the financial statements.

Adoption of New Accounting Standard

In May 2014, the Financial Accounting Standards Board (FASB) issued guidance (Accounting Standards Codification [ASC] 606, Revenue from Contracts with Customers) which provides a five-step analysis of contracts to determine when and how revenue is recognized and replaces most existing revenue recognition guidance in accounting principles generally accepted in the United States of America. The core principle of the new guidance is that an entity should recognize revenue to reflect the transfer of goods and services to customers in an amount equal to the consideration the entity receives or expects to receive. ASC 606 is effective for annual reporting periods beginning after December 15, 2018, and interim periods within fiscal years beginning after December 15, 2019. The Association adopted ASC 606 with a date of the initial application of July 1, 2019, using the full-retrospective method.

As part of the adoption of ASC 606, the Association elected to use the following transition practical expedients: (1) revenue from contracts which begin and end in the same fiscal year has not been restated; and (2) all contract modifications that occurred prior to the date of initial application when identifying the satisfied and unsatisfied performance obligations, determining the transaction price, and allocating the transaction price have been reflected in the aggregate.

The Association's revenue subject to ASC 606 is recognized over time based on the transfer of control. Revenue recognized over time primarily consists of performance obligations that are satisfied within one year or less. In addition, the majority of the Association's contracts do not contain variable consideration and contract modifications are generally minimal. For these reasons, there is not a significant impact as a result of electing these transition practical expedients.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Adoption of New Accounting Standard - Continued

The adoption of ASC 606 did not have a significant impact on the Association's financial position, results of operations, or cash flows. The Association's revenue arrangements generally consist of a single performance obligation to transfer promised goods or services. Based on the Association's evaluation of its contracts with customers, the timing and amount of revenue recognized previously is consistent with how revenue is recognized under the new standard. No changes were required to previously reported revenues as a result of the adoption.

Fair Value Measurements

The Association reports fair value measures of its assets and liabilities using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by accounting principles generally accepted in the United States of America, requires that entities maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The asset or liability measurement within the fair value hierarchy is based on the lowest level of input that is significant to the measurement. The three levels of inputs used to measure fair value are as follows:

- *Level 1.* Quoted prices for identical assets or liabilities in active markets to which the Association has access at the measurement date.
- *Level 2.* Inputs other than quoted prices included in level 1 that are observable for the asset or liability, either directly or indirectly. Level 2 inputs include
 - quoted prices for similar assets or liabilities in active markets;
 - quoted prices for identical or similar assets in markets that are not active;
 - observable inputs other than quoted prices for the asset or liability (for example, interest rates and yield curves); and
 - inputs derived principally from, or corroborated by, observable market data by correlation or by other means.
- *Level 3.* Unobservable inputs for the asset or liability. Unobservable inputs should be used to measure the fair value if observable inputs are not available.

When available, the Association measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not available for many of the assets and liabilities that the Association is required to measure at fair value (for example, unconditional promises to give and in-kind contributions).

The primary uses of fair value measures in the Association's financial statements are

- initial measurement of noncash gifts, including gifts of investment assets and unconditional promises to give.
- recurring measurement of operating investments (Note D).
- recurring measurement of endowment and long-term investments (Note F).

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Fair Value Measurements - Continued

The Association uses the following ways to determine the fair value of its investments:

Money market funds: Valued at the closing price reported by the fund sponsor from an actively traded exchange.

Invested cash and certificates of deposit: Determined by the cost basis of the instrument plus any investment return through the last day of the year.

U.S. Department of Treasury obligations and Corporate bonds: Determined using contractual cash flows and the interest rate determined by the closing bid price on the last business day of the fiscal year if the same or an obligation with a similar maturity is actively traded.

Equity securities traded on national securities exchanges: Determined by the closing price on the last business day of the fiscal year.

Open-end fixed income and mutual funds: Determined by the published NAV per unit at the end of the last trading day of the fiscal year, which is the basis for transactions at that date.

Estimates

The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of revenues and expenses during the reporting period and the reported amounts of assets and liabilities as of the date of the financial statements. On an ongoing basis, the Association's management evaluates the estimates and assumptions based upon historical experience and various other factors and circumstances. The Association's management believes that the estimates and assumptions are reasonable in the circumstances; however, the actual results could differ from those estimates.

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform to the presentation in the current-year financial statements, with no effect on previously reported change in net assets.

Income Taxes

The Association is exempt from federal income taxes as defined under Section 501(c)(3) of the Internal Revenue Code. However, income from certain activities not directly related to the Association's tax-exempt purpose could be subject to taxation as unrelated business income. In addition, the Association qualifies for the charitable contribution deduction under Section 170(b)(1)(A) and has been classified as an organization other than a private Association under Section 509(a)(2).

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Uncertain Tax Positions

The accounting standard on accounting for uncertainty in income taxes addresses the determination of whether tax benefits claimed or expected to be claimed on a tax return should be recorded in the financial statements. Under that guidance, the Association may recognize the tax benefit from an uncertain tax position only if it is more likely than not that the tax position will be sustained on examination by taxing authorities based on the technical merits of the position. Examples of tax positions include the tax-exempt status of the Association and various positions related to the potential sources of unrelated business taxable income (UBTI). The Association has recognized no uncertain tax positions for the years ended June 30, 2021 and 2020.

Classification of Transactions

All revenues and net gains are reported as increases in net assets without donor restrictions in the statement of activities unless the donor specified the use of the related resources for a particular purpose or in a future period. All expenses and net losses other than losses on donor restricted investments are reported as decreases in net assets without donor restrictions. Net gains on donor restricted investments increase net assets with donor restrictions, and net losses on donor restricted investments reduce that net asset class.

Schedule of Expenditures of Federal Awards

The accompanying Supplemental Schedule of Expenditures of Federal Awards is prepared in accordance with the requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Expenditures reported on the Supplemental Schedule of Expenditures of Federal Awards are reported on the accrual basis of accounting. Such expenditures are recognized following, as applicable, either the cost principles contained in OMB Circular A-122, *Cost Principles for Non-Profit Organizations* or the cost principles contained in Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards*, wherein certain types of expenditures are not allowable or are limited as to reimbursement. The Association has elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Cash Equivalents

Cash equivalents are short term, interest bearing, highly liquid investments with original maturities of three months or less, unless the investments are held for meeting restrictions of a long-term or endowment nature.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Contributions Receivable/Allowance

Contributions receivable are unconditional promises to give that are recognized as contributions when the promise is received. Contributions receivable that are expected to be collected in less than one year are reported at net realizable value. Contributions receivable that are expected to be collected in more than one year are recorded at fair value as of the date of promise. That fair value is computed using a present value technique applied to anticipated cash flows. Amortization of the resulting discount is recognized as additional contribution revenue. The allowance for uncollectible contributions receivable is determined based on management's evaluation of the collectability of individual promises.

Investments, Operations

The Association invests cash in excess of its immediate needs in certificates of deposit. Investments, operations are reported at fair value.

The investment policy specific to these investments is monitored by the Investment Committee of the Association's Board of Directors. The policy requires that investments be readily marketable and nonvolatile.

Land, Buildings, and Equipment/Depreciation

Land, buildings, and equipment are reported in the statement of financial position at cost, if purchased, and at fair value at the date of donation, if donated. All land and buildings are capitalized. Equipment is capitalized if it has a useful life when acquired of more than 1 year. Repairs and maintenance that do not significantly increase the useful life of the asset are expensed as incurred. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets.

Land, buildings, and equipment are reviewed for impairment when a significant change in the asset's use or another indicator of possible impairment is present. No impairment losses were recognized in the financial statements in the current period.

Investments, Endowment and Long-term

Endowment and long-term investments consist of investments purchased with the following resources:

- Donor-restricted term endowments, which are contributions restricted by donors to investment for the term specified by the donor. During that term, the donor may either require investment income and appreciation to be reinvested in the fund or may permit the Association to spend those amounts in accordance with the donor's restrictions on use.

Endowment and long-term investments are reported at fair value with changes to fair value reported as investment return in the statement of activities. Purchases and sales of investments are reported on the trade date.

The investment and spending policies for these endowment and long-term investments, called the Kirby and Youth Leadership Funds, are discussed in Note F.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Investments, Endowment and Long-term - Continued

The Association is subject to the State Prudent Management of Institutional Funds Act (SPMIFA) of Virginia and, thus, classifies amounts in its donor-restricted endowment funds as net assets with donor restrictions because those net assets are time restricted until the Board appropriates such amounts for expenditure. Most of those net assets also are subject to purpose restrictions that must be met before reclassifying those net assets to net assets without donor restrictions. The Board of James River Association has interpreted SPMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Association considers a fund to be underwater if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Association has interpreted SPMIFA to permit spending from underwater funds in accordance with the prudent measures required under the law. Additionally, in accordance with SPMIFA, the Association considers the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the fund
2. The purposes of the organization and the donor-restricted endowment fund
3. General economic conditions
4. The possible effect of inflation and deflation
5. The expected total return from income and the appreciation of investments
6. Other resources of the organization
7. The investment policies of James River Association.

Net Assets

The financial statements report net assets and changes in net assets in two classes that are based upon the existence or absence of restrictions on use that are placed by its donors, as follows:

Net Assets Without Donor Restrictions

Net assets without donor restrictions are resources available to support operations. The only limits on the use of these net assets are the broad limits resulting from the nature of the Association, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net Assets With Donor Restrictions

Net assets with donor restrictions are resources that are restricted by a donor for use for a particular purpose or in a particular future period. Some donor-imposed restrictions are temporary in nature, and the restriction will expire when the resources are used in accordance with the donor's instructions or when the stipulated time has passed. Other donor-imposed restrictions are perpetual in nature; the Association must continue to use the resources in accordance with the donor's instructions.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Net Assets - Continued

Net Assets With Donor Restrictions - Continued

The Association's unspent contributions are included in this class if the donor limited their use, as are its donor-restricted endowment funds.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions. Net assets restricted for acquisition of buildings or equipment (or less commonly, the contribution of those assets directly) are reported as net assets with donor restrictions until the specified asset is placed in service by the Association, unless the donor provides more specific directions about the period of its use.

Contributions

Contributions, including unconditional promises to give, are recognized when received. All contributions are reported as increases in net assets without donor restrictions unless use of the contributed assets is specifically restricted by the donor. Amounts received that are restricted by the donor to use in future periods or for specific purposes are reported as increases in net assets with donor restrictions. Unconditional promises with payments due in future years have an implied restriction to be used in the year the payment is due, and therefore are reported as restricted until the payment is due, unless the contribution is clearly intended to support activities of the current fiscal year. Conditional promises, such as matching grants, are not recognized until they become unconditional, that is, until all conditions on which they depend are substantially met.

Gifts-in-Kind Contributions

The Association receives contributions in a form other than cash or investments. Most are donated supplies, which are recorded as contributions as of the date of gift and as expenses when the donated items are placed into service or distributed. If the Association receives a contribution of land, buildings, or equipment, the contributed asset is recognized as an asset at its estimated fair value at the date of gift, provided that the value of the asset and its estimated useful life meet the Association's capitalization policy.

The Association benefits from personal services provided by a substantial number of volunteers. Those volunteers have donated significant amounts of time and services in the Association's program operations and in its fundraising campaigns. However, the majority of the contributed services do not meet the criteria for recognition in financial statements. Accounting principles generally accepted in the United States of America allow recognition of contributed services only if (a) the services create or enhance nonfinancial assets or (b) the services would have been purchased if not provided by contribution, require specialized skills, and are provided by individuals possessing those skills. The Association did not have any personal services that met the above thresholds for the years ended June 30, 2021 and 2020.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE A - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - Continued

Revenue Recognition Policy

Revenue is measured based on consideration specified in a contract with a customer. The Association recognizes revenue when it satisfies a performance obligation by transferring control over a product or service to a customer. The Association has no contract assets or liabilities to report as of June 30, 2021 and 2020.

Performance Obligations

Educational programs - For performance obligations related to educational programs, control transfers to the attendee(s) over time. Revenue is recognized throughout the program. The programs have durations that vary depending on the event, but are generally an hour to 24 hours.

Special Events - For performance obligations related to special events, control transfers to the attendee(s) over time. Revenue is recognized throughout the event. The events have durations that generally last a few hours.

Expense Recognition and Allocation

The cost of providing the Association's programs and other activities is summarized on a functional basis in the statement of activities and statement of functional expenses. Expenses that can be identified with a specific program or support service are charged directly to that program or support service. Costs common to multiple functions have been allocated among the various functions benefited using a reasonable allocation method that is consistently applied, as follows:

- Salaries and wages, benefits, and payroll taxes are allocated based on activity reports prepared by key personnel.
- Occupancy, insurance, and depreciation and amortization are allocated based on management's estimate of the costs of programs and supporting activities occupying the space.
- Other expenses that cannot be directly identified are allocated on the basis of management's estimate of the allocable portion to each program and supporting activity.

General and administrative expenses include those costs that are not directly identifiable with any specific program, but which provide for the overall support and direction of the Association.

Fundraising costs are expensed as incurred, even though they may result in contributions received in future years. The Association generally does not conduct its fundraising activities in conjunction with its other activities. In the few cases in which it does, such as when the annual report or donor acknowledgements contain requests for contributions, joint costs have been allocated between fundraising and general and administrative expenses in accordance with standards for accounting for costs of activities that include fundraising. Additionally, advertising costs are expensed as incurred.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE B - LIQUIDITY

Financial assets available for general expenditure, that is, without donor or other restrictions limiting their use, within one year of June 30, 2021 are:

Financial assets:	
Cash	\$ 1,056,971
Contributions receivable	2,197,254
Investments, operations	217,843
Investments, endowment and long-term	<u>1,642,756</u>
Total financial assets	5,114,824
Less financial assets held to meet donor-imposed restrictions:	
Purpose restricted net assets (Note G)	1,132,528
Donor-restricted endowment funds (Note F)	1,585,372
Less financial assets not available within one year:	
Contributions receivable (Note C)	<u>442,370</u>
Total financial assets available for general expenditures within one year	<u><u>\$ 1,954,554</u></u>

The above table reflects donor-restricted endowment funds as unavailable because it is the Association's intention to invest those resources for the long-term support of the Association. Note F provides more information about those funds and about the spending policies for all endowment funds.

As part of the Association's liquidity management plan, cash in excess of daily requirements is kept in short-term investments (Note D). The Association maintains a revolving line of credit of \$200,000 to cover short-term cash needs (Note K).

NOTE C - CONTRIBUTIONS RECEIVABLE

As of June 30, 2021 and 2020, contributors to the Association have made unconditional promises to give that relate to the following purposes:

	<u>2021</u>	<u>2020</u>
Current	\$ 1,754,884	\$ 879,238
Non-current	442,370	765,107
	<u>\$ 2,197,254</u>	<u>\$ 1,644,345</u>

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE D - INVESTMENTS

Investments consist of the following as of June 30, 2021:

	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
Investments, operations			
Certificates of deposit	\$ -	\$ 217,843	\$ 217,843
Total investments, operations	<u>-</u>	<u>217,843</u>	<u>217,843</u>
Investments, endowment and long-term:			
Equities	1,129,240	-	1,129,240
U. S. treasury obligations	113,150	-	113,150
Fixed-income securities	-	399,343	399,343
Invested cash	1,023	-	1,023
Total investments, endowment and long-term	<u>1,243,413</u>	<u>399,343</u>	<u>1,642,756</u>
Total investments	<u>\$ 1,243,413</u>	<u>\$ 617,186</u>	<u>\$ 1,860,599</u>

Investments consist of the following as of June 30, 2020:

	<u>Level 1</u>	<u>Level 2</u>	<u>Total</u>
Investments, operations			
Certificates of deposit	\$ -	\$ 216,905	\$ 216,905
Total investments, operations	<u>-</u>	<u>216,905</u>	<u>216,905</u>
Investments, endowment and long-term:			
Equities	909,567	-	909,567
U. S. treasury obligations	94,020	-	94,020
Corporate bonds	-	183,487	183,487
Fixed-income securities	-	79,857	79,857
Invested cash	47,285	-	47,285
Certificates of deposit	-	10,183	10,183
Total investments, endowment and long-term	<u>1,050,872</u>	<u>273,527</u>	<u>1,324,399</u>
Total investments	<u>\$ 1,050,872</u>	<u>\$ 490,432</u>	<u>\$ 1,541,304</u>

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE E - LAND, BUILDINGS, AND EQUIPMENT

Land, buildings, and equipment, net consist of the following as of June 30, 2021 and 2020:

	2021	2020
Property, equipment, and software	\$ 1,012,011	\$ 636,205
Buildings and improvements	585,267	564,040
Land	141,700	141,700
	<u>1,738,978</u>	<u>1,341,945</u>
Less: Accumulated depreciation and amortization	664,542	635,097
	<u>\$ 1,074,436</u>	<u>\$ 706,848</u>

NOTE F - ENDOWMENTS (KIRBY FUND AND YOUTH LEADERSHIP FUND)

The Association received cumulative cash contributions from the F. M. Kirby Association, Inc. and the Guilford Association, Inc. for the creation of a perpetually restricted fund designated the Kirby Fund. Fund assets are invested in marketable securities.

Prior to the year ended June 30, 2015, the Association had limited withdrawals to interest and dividend income only, to be used for executive operating expenditures. Unexpended interest and dividend income did not become a part of the restricted fund balance. The restricted fund balance was, however, adjusted by realized and unrealized gains and losses of Kirby Fund assets. Effective January 1, 2014, the donor approved an amendment to the policy for withdrawals from the Fund. On a quarterly basis, in approximately March, June, September and December, funds were transferred from the Kirby Fund to the operating account of the Association in equal quarterly installments. The annual amount transferred was a declared percentage of the average closing value of the portfolio on December 31 of the prior three years. For the calendar years 2014 through 2016 the declared rate was 4%. In the absence of action by the Executive Committee, the default rate remained 4%. After 2016, the Executive Committee can authorize a rate between 2% and 4.5% for a specific year, based on its assessment of the investment climate and the Association's cash needs. This rate can be authorized or adjusted at any time up to the date of the first (March) draw for the new calendar year. As a result of the policy amendment, the permanent restriction of the Kirby Fund was lifted and the net assets became restricted for time.

The Association received \$100,000 during the year ended June 30, 2014 to establish another endowment fund, the Youth Leadership Fund. The Youth Leadership Fund is used for the benefit of the Association's environmental education. Funds distributed from this endowment shall be used to hold an annual Youth Leadership Summit for the Environment. The Youth Leadership Fund is subject to the same earnings and withdrawal policies as the Kirby Fund.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE F - ENDOWMENTS (KIRBY FUND AND YOUTH LEADERSHIP FUND) - Continued

The net asset composition of the endowments as of June 30, 2021 and 2020 is as follows:

	<u>2021</u>	<u>2020</u>
Donor-restricted funds:		
Term endowment	\$ 1,585,372	\$ 1,295,715

All endowment net assets as of June 30, 2021 and 2020 are with donor restrictions.

The changes in endowment net assets for the years ended June 30, 2021 and 2020 are as follows:

	<u>2021</u>	<u>2020</u>
Endowment net assets, beginning of year	\$ 1,295,715	\$ 1,401,147
Investment return	343,345	(56,416)
Appropriations of endowment assets for expenditure	(53,688)	(49,016)
Endowment net assets, end of year	<u>\$ 1,585,372</u>	<u>\$ 1,295,715</u>

NOTE G - NET ASSETS WITH DONOR RESTRICTIONS

As of June 30, 2021 and 2020, net assets with donor restrictions are available for the following purposes or periods:

	<u>2021</u>	<u>2020</u>
Purpose restrictions, available for spending:		
Education	\$ 1,069,850	\$ 173,924
Action	48,278	117,700
Appreciation	14,400	42,963
Community conservation	-	25,440
Total purpose-restricted net assets	<u>1,132,528</u>	<u>360,027</u>
Time restrictions:		
Contributions receivable, which are unavailable for spending until due, some of which are also subject to purpose restrictions (education)	990,246	1,252,877
Endowment Funds, which must be appropriated in accordance with Fund spending policies	<u>1,585,372</u>	<u>1,295,715</u>
Total net assets with donor restrictions	<u>\$ 3,708,146</u>	<u>\$ 2,908,619</u>

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE H - PAYCHECK PROTECTION PROGRAM (PPP) FORGIVABLE LOAN

On April 16, 2020, the Association received loan proceeds in the amount of \$282,500 under the Paycheck Protection Program (PPP). The PPP, established as part of the Coronavirus Aid, Relief and Economic Security Act ("CARES Act"), provided for loans to qualifying organizations for amounts up to 2.5 times of the average monthly payroll expenses of the qualifying organization. The loans and accrued interest are forgivable after eight weeks, or an optional twenty-four weeks, as long as the borrower used the loan proceeds for eligible purposes, including payroll, benefits, rent and utilities, and maintains its payroll levels. The amount of loan forgiveness is reduced if the borrower terminated employees or reduced salaries during the eight or twenty-four week period.

The Association used 100% of the loan proceeds for qualifying expenses and therefore recognized the entire loan as other revenue in the accompanying statement of activities for the year ended June 30, 2020.

NOTE I - RETIREMENT PLANS

The Association adopted a 401(k) plan for its employees on January 1, 2016. All eligible employees can make elective salary-deferred contributions to the plan. The Association makes discretionary contributions to the plan on behalf of full-time employees, subject to plan requirements of one year of service and the age of twenty-one. Employees are fully vested in the plan after six years of service. For the years ended June 30, 2021 and 2020, the Association contributed \$40,628 and \$24,290, respectively, under the plan. Contributions by the Association are reported in the financial statements as employee benefits.

NOTE J - LEASE COMMITMENTS

Under an office lease dated April 23, 2018, the Association entered a four-year lease agreement for office space in the City of Richmond, Virginia commencing on September 1, 2018 and ending on September 30, 2022. The lease calls for monthly rent of \$3,300 with incremental increases each year of the lease term.

The Association leases office equipment under a non-cancelable operating lease. The lease term is five years commencing on April 4, 2017 and ending on April 13, 2022. The lease calls for monthly rent of \$179.

Under an office lease dated July 1, 2012, the Association rents office space located in the City of Lynchburg, Virginia. The lease expired December 31, 2018 then was extended on a month-to-month basis through 2021 at a rate of \$500 per month. The Association entered a new ten-year lease commencing on July 1, 2021 for the office space and ending on June 30, 2031 with monthly rent of \$500.

Under an office lease dated January 1, 2019, the Association rents office space located in the City of Scottsville, Virginia. The lease was for one year and expired on December 31, 2019 with monthly rent of \$400. The lease was extended on a month-to-month basis.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE J - LEASE COMMITMENTS - Continued

Future rental payments on the non-cancelable operating leases are as follows:

<u>Year</u>	
2022	\$ 50,568
2023	16,818
2024	6,000
2025	6,000
2026	6,000
Thereafter	30,000
	<u>\$ 115,386</u>

NOTE K - LINE OF CREDIT

The Association had available an unsecured line of credit totaling \$200,000 carrying interest at the Prime rate (3.25% at June 30, 2021) as of June 30, 2021 and 2020. Borrowings on the line of credit totaled \$0 as of June 30, 2021 and 2020. The line matures on demand by the lender.

NOTE L - CONCENTRATION OF CREDIT RISK

The Association's deposits are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000 per financial institution. As of June 30, 2021 and 2020, the Association had deposits totaling \$997,381 and \$638,608, respectively, in excess of FDIC coverage.

NOTE M - CONSERVATION EASEMENTS

The Association is the holder or co-holder of easements received pursuant to the Virginia Conservation Easement Act establishing perpetual conservation easements exclusively for the purpose of conserving and forever maintaining wildlife habitat, agriculture resource base, scenic character, and open space character of the subject property. Easements are held in the Counties of Charles City, Goochland, James City, Powhatan, and Prince George, Virginia. The Association has opted not to attach a monetary value to these conservation easements, and accordingly, they are not recorded as assets on the accompanying statement of financial position.

JAMES RIVER ASSOCIATION

NOTES TO FINANCIAL STATEMENTS - Continued

JUNE 30, 2021 AND 2020

NOTE N - COVID-19

On January 30, 2020, the World Health Organization (“WHO”) announced a global health emergency because of a new strain of coronavirus originating in Wuhan, China (the “COVID-19 outbreak”) and the risks to the international community as the virus spreads globally beyond its point of origin. In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Association’s financial condition, liquidity, and future results of operations. Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the ongoing evolution of the COVID-19 outbreak and the global responses to curb its spread, the Association is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity for future years.

NOTE O - SUBSEQUENT EVENTS

In the preparation of its financial statements, James River Association considered subsequent events through November 8, 2021, which was the date the financial statements were available to be issued.



HARRIS, HARDY & JOHNSTONE, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED
IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

Board of Directors
James River Association
Richmond, Virginia

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of James River Association (the "Association") (a nonprofit organization), which comprise the statement of financial position as of June 30, 2021, and the related statements of activities, functional expenses and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 8, 2021.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. *A material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Harris, Hardy ; Johnstone, P.C.

Richmond, Virginia
November 8, 2021



HARRIS, HARDY & JOHNSTONE, P.C.
CERTIFIED PUBLIC ACCOUNTANTS

INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH
MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE
REQUIRED BY THE UNIFORM GUIDANCE

Board of Directors
James River Association
Richmond, Virginia

Report on Compliance for Each Major Federal Program

We have audited James River Association's (the "Association") (a nonprofit organization) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of the Association's major federal programs for the year ended June 30, 2021. The Association's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

Auditor's Responsibility

Our responsibility is to express an opinion on compliance for each of the Association's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* (CFR) Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about the Association's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of the Association's compliance.

Opinion on Each Major Federal Program

In our opinion, the Association complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2021.

Report on Internal Control over Compliance

Management of the Association is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Association's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. *A material weakness in internal control over compliance* is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. *A significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Harris, Hardy ; Johnstone, P.C.

Richmond, Virginia
November 8, 2021

JAMES RIVER ASSOCIATION

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS

YEAR ENDED JUNE 30, 2021

<u>Federal Agency</u>	<u>Grant Name</u>	<u>Federal CFDA Number</u>	<u>Pass-Through Entity</u>	<u>Pass-Through Entity/ Grant ID Number</u>	<u>Award Date</u>	<u>Federal Expenditures</u>
U.S. Department of Agriculture	Cooperative Forestry Assistance	10.664	Virginia Department of Forestry	20VTCW28	6/16/2020	\$ 6,469
U.S. Department of Commerce	Chesapeake Bay Studies	11.457	Chesapeake Bay Trust National Oceanic and Atmospheric Administration	19198,19199,19207 NA17NMF4570164	3/18/2021 2017	976 <u>47,358</u> 48,334
	Office for Coastal Management	11.473	National Fish and Wildlife Foundation	0318.18.62340	2/1/2019	104,214
U.S. Department of the Interior	NFWF-USFWS Conservation Partnership	15.663	National Fish and Wildlife Foundation	0901.19.066232	11/30/2019	6,635
	Chesapeake Bay Gateways Network	15.930	Chesapeake Bay Gateways Network Chesapeake Bay Gateways Network	P20AC01030 P19AC00493	8/1/2020 9/1/2019	84,499 <u>26,046</u> 110,545
U.S. Environmental Protection Agency	Nonpoint Source Implementation Grants	66.460	VA Department of Environmental Quality	16904	11/7/2019	6,803
	Chesapeake Bay Program	66.466 66.466 66.466 66.466	National Fish and Wildlife Foundation National Fish and Wildlife Foundation National Fish and Wildlife Foundation Chesapeake Bay Trust	FC.R377 62749 FC.R377 68098 FC.R369 65321 16984	3/14/2019 1/1/2021 5/13/2019 5/31/2019	232,650 13,467 143,556 <u>159,051</u> 548,724
	Environmental Education Grants	66.951		96377401	7/9/2020	<u>59,884</u>
						<u>\$ 891,608</u>

See Independent Auditor's Report

JAMES RIVER ASSOCIATION

SCHEDULE OF FINDINGS AND QUESTIONED COSTS

JUNE 30, 2021

Summary of Auditor's Results

1. The auditor's report expresses an unmodified opinion on whether the financial statements of James River Association were prepared in accordance with GAAP.
2. No material weaknesses were identified during the audit of the financial statements.
3. No instances of noncompliance material to the financial statements of James River Association were disclosed during the audit.
4. No material weaknesses were identified during the audit of the major federal award programs.
5. The auditor's report on compliance for the major federal award programs for James River Association expresses an unmodified opinion.
6. Audit findings that are required to be reported in accordance with 2 CFR Section 200.516(a) are reported in this schedule.
7. The program tested as a major program was:

2021	<u>CFDA #</u>
Chesapeake Bay Program	66.466

8. The threshold for distinguishing Types A and B was \$750,000.
9. James River Association was determined not to be a low risk auditee.

Findings - Financial Statement Audit

None

Findings and Questioned Costs - Major Federal Award Programs Audit

None